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**Preference-Based Assessments** 

# Development of Population Tariffs for the ICECAP-A Instrument for Hungary and their Comparison With the UK Tariffs



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# ABSTRACT

*Objectives*: The ICEpop CAPability measure for Adults (ICECAP-A) was developed to assess the capability well-being of adults for use in economic evaluations. Currently, ICECAP-A tariffs are available only for the UK population. The objectives of this study were to develop a Hungarian tariff set for the ICECAP-A instrument and to explore intercountry differences between the Hungarian and the UK value sets.

*Methods:* A survey was conducted by computer-assisted personal interviews on a sample representative of the Hungarian adult population (N = 1000) to elicit their preferences regarding ICECAP-A attributes with the use of a best-worst scaling choice task. A latent class multinomial logit model with continuous variance scale was used to estimate the weights for each of the 4 capability levels of all 5 ICECAP-A attributes, namely, attachment, stability, achievement, enjoyment, and autonomy.

*Results:* The model identified 2 preference classes with approximately equal share. The first class had a stronger relative preference for autonomy and achievement, whereas the second class had a strong preference for attachment. Multivariate analysis of the classes revealed that women, pensioners, people who are married or living in a partnership, and people with poorer health status are characteristics associated with the latter class membership (preference for attachment). Population tariffs were estimated from the model. Overall, attachment was found to be the most important attribute, followed by stability, enjoyment, achievement, and autonomy.

*Conclusions:* Hungarian tariffs are largely consistent with those found for the United Kingdom; nevertheless, autonomy seems to be less important in Hungary compared with the United Kingdom.

*Keywords:* best-worst scaling, EQ-5D-5L, Hungary, ICEpop CAPability measure for Adults, population tariffs, preferences, value set.

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# Introduction

In economic evaluations, there is an increasing need to consider well-being effects of interventions beyond health, which better reflect the value in fields such as social care, mental health, or end-of-life care.<sup>1</sup> The ICEpop CAPability measure for Adults (ICECAP-A) instrument was developed to be used in economic evaluations among the general adult population (18 years and older)<sup>2</sup> to capture aspects of well-being beyond health and health-related quality of life (QOL). The measure is based on Amartya Sen's capability approach, which defines well-being in terms of an individual's ability and capability to "do" certain things that are important in life. The descriptive system of the instrument was developed using qualitative methods.<sup>2</sup> It covers 5 attributes of well-being that were found to be important to the general adult population in the United Kingdom: (1) attachment (an ability to

have love, friendship, and support), (2) stability (an ability to feel settled and secure), (3) achievement (an ability to achieve and progress in life), (4) enjoyment (an ability to experience enjoyment and pleasure), and (5) autonomy (an ability to be independent). Each question can be answered on a 4-level scale (from no capability [level 1] to full capability [level 4]). A well-being score (ranging from 0, which represents "no capability," to 1, which represents "full capability") can be attached to each well-being state described by the combination of attribute levels using weights for each of the 4 levels of all 5 attributes. The set of weights, also called tariffs, reflect population preferences for or experience with certain well-being states.

In economic evaluations, the ICECAP-A measure can be combined with time to generate years of full capability (YFCs), which represent the total amount of capability that is available over time.<sup>3</sup> Cost-effectiveness ratio can be calculated to show the

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incremental cost of producing an additional YFC. Nevertheless, it should be highlighted that YFC is not equivalent to a qualityadjusted life-year (QALY) outcome because QALYs are anchored on a perfect health-dead scale (1-0), whereas capability is valued in relation to full capability (1) and no capability (0). Furthermore, a new approach of sufficient capability is also being investigated for use in economic evaluation.<sup>4</sup> As opposed to traditional welfare economics approaches, this concept promotes the maximization of years of sufficient capability instead of maximizing YFCs.

The interest for capability measures in economic evaluations has been increasing in the recent years,<sup>1,5</sup> given that these are designed to estimate well-being effects that extend beyond health. Regulatory bodies such as the National Institute for Health and Care Excellence and the Social Care Institute for Excellence in the United Kingdom and Zorginstituut in The Netherlands encourage the use of ICECAP instruments for measuring the impact of social care or long-term care interventions.<sup>1</sup> Recent systematic literature reviews by Helter et al<sup>5</sup> and Proud et al<sup>1</sup> identified 14 studies in which the ICECAP-A or the ICECAP-O measures were applied in economic evaluations. These studies mostly focused on interventions relating to care in a community setting, self-care, mental healthcare, and/or integrated services for those with chronic and long-term conditions.

So far, tariff sets for the ICECAP-A instrument have been developed and are available only for the UK population,<sup>3,6</sup> the former based on decision utility and the latter on experience utility. Nevertheless, it is plausible that societal preferences for capability would differ in countries owing to differences in economic development and social and cultural backgrounds.<sup>3</sup> Cross-country differences have been shown to exist with other preference-based QOL measures such as the EQ-5D health-related QOL measure<sup>7</sup> or the CarerQol-7D measure of care-related QOL of informal caregivers.<sup>8,9</sup>

This study aimed to construct population average tariffs for the ICECAP-A instrument in Hungary, accounting for possible heterogeneity in preferences for well-being (via latent class analysis). Second, we aimed to compare Hungarian and UK tariffs. To ensure comparability of findings, we used the same best-worst scaling method with the same design and analytical techniques that were successfully applied previously to develop the first UK decision utility value set.<sup>3</sup>

## **Methods**

## The Survey

The survey was conducted by computer-assisted personal interviews on a sample representative for the Hungarian adult population. The target sample size was set to 1000 respondents. Previous studies suggested that a sample of 400 complete responses would be sufficient to estimate a set of index values for the measure that could be used for the population and could enable some investigation of preference and scale heterogeneity.<sup>3,10</sup> The recruitment of the respondents and the interviews were performed by a survey company. Quotas were used to obtain a representative sample in terms of age, sex, and education. The interviews took place between May and June 2019.

The survey was administered by interviewers using a computer-assisted survey platform. Two principal interviewers of the survey company received specific training on the content, purpose, and technique of the survey. They were then responsible for instructing the other interviewers. The survey was piloted in April 2019 in a convenience sample of 4 individuals with different backgrounds. The 2 principal interviewers conducted computer-assisted interviews that were followed via video streaming by 2

researchers (MP, ZZ). After that, researchers provided feedback on the interview, and questions raised by interviewers were discussed and clarified. The pilot testing suggested that the exercise was apprehensible for respondents; thus, no change was made to the survey.

Ethical approval was obtained from the Hungarian Medical Research Council (Nr. 10054-2/2019/EKU). Respondents were informed that the participation in the survey was completely voluntary and their data would remain anonymous and would not be linked to personal information, such as their name or address, and would be used solely for scientific purposes. Respondents needed to provide their informed consent at the start of the survey.

#### The Questionnaire

The study was the part of a survey "The valuation of well-being states - survey among the general population," which consisted of 3 main parts: (1) a valuation exercise of well-being states using best-worst scaling (to develop the population tariffs for the ICECAP-A instrument), (2) a willingness-to-pay exercise, and (3) questions on sociodemographic and health status. In this study, we focused only on the best-worst scaling exercise. For reasons of comparability, we adopted the same study design used to obtain the UK value set<sup>3</sup>; see more on the development of the design below. The translations of the ICECAP-A attributes and their levels into Hungarian were based on the Hungarian version of the ICECAP-A questionnaire,<sup>11</sup> which was developed and validated according to current guidance on the topic<sup>12</sup> using independent forward-backward translations involving native in-country investigators and professional translating agencies. After completing the best-worst scaling exercise, respondents were asked to indicate on a 7-point response scale (endpoints, I fully agree, I do not agree at all; midpoint, I neither agree nor disagree) how much they agreed with the statement "It was difficult to answer the best-worst scaling exercise" and also the reasons for experiencing difficulties, if any. Following this, the survey questionnaire included the paper-based self-completed validated Hungarian version of the ICECAP-A questionnaire<sup>11</sup> and questions on the sociodemographics and health status of respondents. The health status measures included self-perceived health of respondents (very good/good/fair/bad/very bad) and the online self-completed version of the EQ-5D-5L questionnaire.<sup>13</sup> We used Hungarian tariffs (value range -0.848 to 1) to calculate EQ-5D-5L index score.<sup>7</sup> The final version of the questionnaire was pilot tested before the main study was performed.

#### The Best-Worst Scaling Exercise

In the best-worst scaling exercise, respondents were presented with a set of 16 hypothetical scenarios. In each scenario, a wellbeing profile described by the 5 attributes was shown to the respondents, with levels varying across scenarios (see Appendix Table 1 in Supplemental Materials found at https://doi.org/10.1 016/j.jval.2021.06.011). From each profile, respondents were asked to choose an attribute they consider the best and the worst within the profile. How much each attribute level is valued is directly associated with the attribute-level choice frequencies.<sup>14,15</sup>

The experimental design developed in the United Kingdom<sup>3</sup> was used in this study. This design is based on an orthogonal main effects plan (OMEP) of 16 states where all attributes are statistically independent. This enables independent estimation of the values that people associate with each level of every attribute, assuming no interactions between them.<sup>3</sup> To increase the number of scenarios relative to the number of parameters being estimated, the "foldover" or mirror image of the OMEP design was used for

half of the sample. Respondents were randomly allocated to either the original OMEP or the foldover. The OMEP design was obtained from an online catalog; further details are available in the study by Flynn et al.<sup>3</sup>

## **Statistical Analysis**

Choice frequencies of all possible best-worst pairs (5 best attributes  $\times$  4 levels  $\times$  4 worst attributes  $\times$  4 levels = 320 pairs) were computed. Marginal distributions of the best and worst frequencies provide model-free evidence of the relative importance of attributes, as in Flynn et al.<sup>3</sup>

To account for heterogeneity in both preferences and scale, we estimated a latent class multinomial logit model with continuous variance scale using PandasBiogeme.<sup>16</sup> The model extends the heteroscedastic multinomial logit (also known as scaled-multinomial logit) to allow for different latent preference segments or classes. Following Flynn et al,<sup>3</sup> for each respondent, we computed the best minus worst score for each attribute level, squared them, and summed these squares for each attribute. We then normalized them with their sum across attributes, that is, the Empirical Scale Parameter (ESP). These normalized sums of squares were used in the class membership equation, which was specified as a multinomial logit function. The indirect utility function for respondent n in latent class Q was given by

 $U_{n,Q} = \exp(\mu_{ESP}ESP_n + \mu_{BW}BW) \left[ \Sigma_i ASC_{i,Q} + \Sigma_i \beta'_{i,Q} X_{i,n} \right]$ 

The scale factor was captured via the exponentiated expression in the equation. A best-worst indicator BW and the ESP were used for predicting (continuous) variance scale. The best-worst indicator was effects coded (best = 1 and worst = -1) and captured the scale differences between best and worst sources of data. Attribute levels  $X_{i,n}$  are effects coded, and  $ASC_{i,Q}$  is an alternative specific constant for attribute *i*.

Respondent preference-class membership probabilities were regressed on respondent characteristics to uncover associations between preferences and respondent characteristics.

Tariffs were calculated by normalizing the estimated betacoefficients  $\beta_{i,Q}s$  so that the best possible capability profile (highest capability state on each attribute) 44444 gives a value of 1, and the worst capability profile (lowest capability state on each attribute) 11111 gives a value of 0. These latent class tariffs were then weighted across classes using class shares to gain population tariffs.

To compare the Hungarian and the UK value set, we computed ICECAP-A utility scores for each respondent in our sample using both the Hungarian and the UK tariffs and presented these on a scatterplot. Selected capability profiles were further compared to analyze the implications of using different value sets.

## Results

## Sample Characteristics and Experiences With the Best-Worst Scaling Task

The sample size was 1000 respondents (53.0% women) with the average age of 48.0 years (standard deviation [SD] 16.9). The average EQ-5D-5L score of the sample was 0.92 (SD 0.18), and the EuroQol visual analog scale was 80.77 (SD 18.97). Other characteristics of respondents in the sample are summarized in Table 1.

A relatively low share of respondents (8%) totally agreed with the statement that "It was difficult to answer the best-worst scaling exercise," whereas 26.5% of the respondents totally disagreed with this statement. The reasons for experiencing this Table 1. Descriptive statistics (n = 1000).

	Sample (n)	Total (%)	Hungarian adult population <sup>17</sup> (%)
Gender Men Women	470 530	47.0 53.0	46.6 53.4
Age category 18-34 35-54 55-74 75+	261 356 333 50	26.1 35.6 33.3 5.0	31.0 36.4 26.3 6.3
Education Primary (or less) Secondary Tertiary	458 388 154	45.8 38.8 15.4	48.7 33.5 17.8
Employment Employed full time/self- employed Working part time Pensioner Disability pensioner Student Unemployed Home maker Other	633 30 233 29 24 22 15 14	63.3 3.0 23.3 2.9 2.4 2.2 1.5 1.4	-
Settlement Budapest Town Village	173 531 296	17.3 53.1 29.6	17.4 52.1 30.5
Marital status Married Partnership Single Widow/widower Divorced Other	463 197 172 90 75 3	46.3 19.7 17.2 9.0 7.5 0.3	67.4 17.7 10.2 4.7
Monthly net household inc <200 000 HUF 200 000- 400 000 HUF >400 000 HUF >DA/DN	ome 160 357 152 331	16.0 35.7 15.2 33.1	-
Perceived health status Very good Good Satisfactory Poor Very poor	231 438 254 65 12	23.1 43.8 25.4 6.5 1.2	-

DA indicates denied to answer; DN, does not know.

difficulty were choosing the best and worst attributes (mentioned by 44.1% of respondents), imagining being in a situation described by the profile (31.5%), and understanding the profile (12.7%).

# **Choice Data Summary**

Table 2 presents the frequencies of the chosen best-worst pairs. "Best choices" data indicate very strong relative preferences for attachment (with 2110 choices) and stability (with 2030 choices) attributes, followed by enjoyment (1222 choices), achievement (1139 choices), and autonomy (896 choices). The "worst" data indicate the same order of items: strong aversion to low levels of attachment and stability. Autonomy seems to have the smallest impact on best or worst preferences. Attribute sum of

Best	Wors	t att	ribut	e lev	el (col	umns)															
attribute level (rows)	Stabi	Stability			Attachment		Autonomy			Achievement			Enjoyment			Total					
		2	3	4		2	3	4		2	3	4		2	3	4		2	3	4	best
Stability 1 2 3 4	0 0 0	0 0 0	0 0 0 0	0 0 0 0	5 124 383 374	6 50 159 186	4 3 7 86	2 3 4 5	11 73 148 214	9 22 124 201	6 12 19 80	9 16 13 13	10 54 220 204	1 15 186 54	4 8 11 62	5 16 10 11	15 55 268 188	1 31 108 308	3 7 11 16	1 6 7 28	92 495 1678 2030
Attachment 1 2 3 4	13 100 308 437	0 9 96 216	4 6 8 12	1 8 14 10	0 0 0	0 0 0	0 0 0 0	0 0 0 0	9 22 199 171	4 9 153 173	7 9 49 27	5 9 18 20	14 27 257 227	9 12 155 205	13 8 48 29	11 13 18 18	5 84 218 298	9 22 154 230	4 4 33	1 5 15 4	109 347 1714 2110
Autonomy 1 2 3 4	8 92 178 132	2 10 54 35	5 9 11 6	5 5 13 6	11 41 204 113	4 22 86 178	3 9 10 8	3 3 6 9	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	3 18 70 109	2 6 52 42	1 1 6 4	2 5 8 0	4 62 77 88	0 11 61 148	0 1 8 10	1 1 6 8	54 296 850 896
Achievement 1 2 3 4	5 142 170 173	3 4 36 204	2 6 7 7	5 8 12 12	14 81 295 182	11 35 156 205	8 11 23 17	8 13 7 11	5 18 70 84	0 4 55 79	0 1 17 7	2 1 4 4	0 0 0 0	0 0 0 0	0 0 0	0 0 0	3 67 108 88	1 12 126 51	0 2 5 9	1 2 6 6	68 407 1097 1139
Enjoyment 1 2 3 4	5 39 227 168	3 12 42 105	8 4 11 5	3 6 9 16	11 61 352 236	6 25 143 217	8 5 10 38	6 4 9 7	0 15 136 100	2 4 62 61	1 2 6 29	0 2 9 10	0 21 59 105	1 3 45 101	0 2 11 22	0 1 5 2	0 0 0 0	0 0 0	0 0 0 0	0 0 0 0	54 206 1136 1222
Total worst	2197	831	111	133	2487	1489	250	100	1275	962	272	135	1398	889	230	125	1628	1273	117	98	16000

#### Table 2. Best-worst pair frequencies (n = 1000, 16 scenarios).

square scores for various subsamples are in Appendix Table 2 in Supplemental Materials found at https://doi.org/10.1016/j.jval.2 021.06.011. The histogram of ESP is presented in Appendix Figure 1 in Supplemental Materials found at https://doi.org/10.1 016/j.jval.2021.06.011.

## **Regression Estimates and Tariffs**

A 2 preference-class specification was selected (a 3 preferenceclass specification leads to very similar results without providing further insights as 2 large classes matched the characteristics of those obtained with the 2-class specification, whereas the size of the third class was small). The estimated preference parameters and tariffs are presented in Table 3, while class membership parameters and scale parameters are presented in Tables 4 and 5, respectively. Both ESP and the best-worst indicator were found to significantly affect the variance scale. The negative coefficient on the best-worst indicator implies that respondents were more consistent in what they least valued than what they most valued. The ESP is a nonparametric indicator closely associated with scale, more random responses decrease ESP (random responses imply an average ESP of approximately 2), and the positive sign on the ESP-parameter was in line with our expectations of scale increasing in ESP (the average ESP in our sample was 4.2 with an SD of 0.7). In particular, our results imply that moving from an ESP of 2 (ESP of a random response) to our sample average ESP of 4.2 increases scale by a factor of 3.9.

The tariff indicates that all 5 attributes make a significant contribution to an individual's capability well-being. Attachment seems to be the most important attribute (accounting for 26% of the space), followed by stability (24%), whereas the least important attribute is autonomy (14%). Within attributes, differences

were greatest between the intermediate levels of capability (moving from some capability to a lot of capability), except for stability, where the largest difference was between the lowest levels (from no capability to some capability).

## **Preference Classes and Personal Characteristics**

Class shares are approximately 56% to 44% between the 2 latent classes, respectively. Latent class 1 values autonomy (19%) and achievement (20%) relatively more than latent class 2, which has a strong preference for attachment (35%). Multivariate analysis (shown in Table 6) reveals that being male, tertiary educated, divorced, and having a good health status (measured by EuroQol visual analog scale) are characteristics positively associated with latent class 1 membership ("autonomy and achievement"), whereas being women, pensioners, primary educated, living in marriage or partnership, and having a poorer health status are characteristics associated with latent class 2 membership ("attachment").

# Comparison With the UK Value Set

When we compared our estimates with the UK value set, we found that the order of the 3 most important attributes (attachment, stability, and enjoyment) matched, with tariffs being slightly higher for these in Hungary. The largest difference was found in valuing autonomy (Hungary: 14% and ranked last; the United Kingdom 18% and ranked fourth).

Heterogeneity of preferences revealed similar tendencies in both countries, with the notable difference that the latent class valuing attachment relatively more (our latent class 2) in the Hungarian data had a more pronounced valuation for attachment; that is, attachment accounted for 35% of the tariff space in this Table 3. Latent class logit model: estimated preference parameters and implied tariffs.

	Latent class "Autonomy a Achievement	omy and "Attachment"				UK tariff		
	Coefficient	SE	Coefficient	SE	Latent class 1	Latent class 2	Overall	
Stability (mean)	0.284	0.034	0.159	0.040				
Attachment (mean)	-0.317	0.037	0.277	0.059				
Autonomy (mean)	-0.119	0.033	-0.138	0.042				
Enjoyment (mean)	-0.403	0.038	0.169	0.044				
Stability (4)	2.245		1.425		0.220	0.197	0.210	0.2221
Stability (3)	1.627	0.069	1.103	0.078	0.191	0.178	0.185	0.1915
Stability (2)	-0.570	0.061	-0.516	0.053	0.088	0.081	0.085	0.1013
Stability (1)	-3.303	0.145	-2.012	0.146	-0.040	-0.008	-0.026	-0.0008
Attachment (4)	1.882		2.679		0.203	0.272	0.233	0.2276
Attachment (3)	1.330	0.084	1.881	0.093	0.177	0.224	0.198	0.1890
Attachment (2)	-0.898	0.069	-1.436	0.081	0.073	0.026	0.052	0.0964
Attachment (1)	-2.314	0.138	-3.125	0.154	0.006	-0.074	-0.029	-0.0239
Autonomy (4)	1.663		0.564		0.193	0.146	0.172	0.1881
Autonomy (3)	1.103	0.065	0.662	0.061	0.166	0.151	0.160	0.1560
Autonomy (2)	-0.463	0.048	-0.328	0.037	0.093	0.092	0.093	0.0836
Autonomy (1)	-2.302	0.134	-0.898	0.099	0.007	0.058	0.030	0.0063
Achievement (4)	1.768		0.937		0.198	0.168	0.184	0.1811
Achievement (3)	1.181	0.072	0.814	0.061	0.170	0.161	0.166	0.1588
Achievement (2)	-0.519	0.048	-0.433	0.046	0.090	0.086	0.089	0.0909
Achievement (1)	-2.429	0.140	-1.319	0.122	0.001	0.033	0.015	0.0210
Enjoyment (4)	1.548		1.675		0.187	0.212	0.198	0.1811
Enjoyment (3)	1.249	0.073	1.313	0.081	0.173	0.190	0.181	0.1540
Enjoyment (2)	-0.882	0.057	-0.956	0.067	0.073	0.055	0.065	0.0693
Enjoyment (1)	-1.915	0.126	-2.032	0.119	0.025	-0.009	0.010	-0.0026

Note. Variables are effects coded.

SE indicates robust standard errors to account for clustering at respondent level.

class in the Hungarian data, whereas it only accounted for 31% of the tariff space in the corresponding UK latent class. The reverse holds for autonomy in the same preference class across countries: in Hungary, autonomy accounted for 9%, whereas in the United Kingdom, it accounted for 14% of the tariff space in the latent

 Table 4. Latent class logit model: estimated class membership parameters.

	Latent class 1	Latent	
	Coefficient	SE	class 2
SS stability	17.03	3.92	-
SS attachment	-9.62	2.72	-
SS autonomy	19.98	6.41	-
SS achievement	12.30	4.04	-
Constant	-5.17	2.02	-
Class share	0.557		0.443

*Note.* Attribute SS scores are normalized by Empirical Scale Parameter (ESP). SE indicates standard error; SS, sum of square.

class valuing attachment relatively more. The other preference class showed a more even valuation for all attributes in both countries.

Figure 1 provides a scatterplot of the utility scores for both tariffs applied to respondents in our sample with below sufficient capability (ie, with at least one attribute below 3).<sup>18</sup> Although the scores are closely aligned particularly for profiles with greater capability scores (tighter cluster of points around the slope = 1), there are noticeable differences for lower score capability profiles. This is further demonstrated in Figure 2, which compares the scores across selected capability well-being states. Score differences may be wider for lower capability states (eg, 22112), and the 2 tariffs may result in reversed rankings of capability states (22112 and 13211).

Improving capability within attributes was typically valued most for intermediate levels (from some capability to a lot of capability) in Hungary, whereas in the United Kingdom, typically moving from no capability to some capability within attributes led to the largest tariff gains. This is also supported by Figure 2, which shows that moving from capability state 11111 to 22222 results in a larger tariff gain in the United Kingdom, whereas the reverse holds for moving from capability state 22222 to 33333. Improving capability from a lot of capability to full capability was found to have the smallest gain for all attributes in both countries.

#### Table 5. Latent class logit model: estimated scale parameters.

	Coefficient	SE
Best-worst (BW)	-0.074	0.013
ESP	0.621	0.040

Note. The BW indicator is effects coded.

ESP indicates Empirical Scale Parameter; SE, standard error.

## Discussion

In this study, we obtained population-based tariff sets for the ICECAP-A in Hungary. The attribute contributing most to capability scores was attachment, followed by stability and enjoyment, whereas the least important attributes were achievement and autonomy.

We pointed out notable heterogeneities in preferences by identifying 2 preference classes, one with a focus on attachment and the other one with strong relative preferences for achievement and autonomy. For example, people who are in worse health status have stronger preference for attachment than for achievement and autonomy. Nevertheless, the tariff set developed reflects

 Table
 6. Class
 membership
 probabilities
 and
 personal

 characteristics.

 <

Dependent variable: probability of latent class 1 ("autonomy and achievement") membership, conditional on choices Coefficient Sex (benchmark: female) Male 0.182 0.029 Income (benchmark: low) Middle 0.000 0.051 0.062 High 0.027 0.047 DA/DN 0.051 Age (benchmark: 18-34 y) 0.042 35-54 0.016 55-74 -0.0040.057 0.046 0.095 75 +Employment (benchmark: employed full time/self-employed) 0.088 Working part time 0.168 Pensioner -0.106 0.052 Disability pensioner -0.1590.081 -0.0080.094 Student 0.032 0.110 Unemployed 0.010 0.114 Home maker Other -0.064 0.126 Education (benchmark: primary) Secondary -0.043 0.032 0.042 Tertiary 0.078 Marital status (benchmark: married) Partnership -0.076 0.040 Single 0.031 0.049 Widow/widower 0.126 0.067 Divorced 0.157 0.055 Other 0.108 0.221 Perceived health (z-score) EQ-VAS 0.066 0.016 Constant 0.400 0.068 DA indicates denied to answer; DN, does not know; EQ-VAS, EuroQol visual analog scale; SE, standard error.

**Figure 1.** Scatterplot of utilities computed with Hungarian and UK tariffs. For each respondent in our sample with below sufficient capabilities (ie, at least one level 2 or level 1 attribute level), we compute their utility scores using both the Hungarian and the UK tariffs tabulated in Table 3. A line with a slope equal to one is added.



preferences of the whole population rather than specific subgroups in accordance with the commonly used methodology to develop value sets for health measures.<sup>19</sup>

Country-specific tariff set is now available in Hungary to promote the use of ICECAP-A instruments in economic evaluations. Tariffs are used to calculate a utility index score that can be further used in costutility analysis as substitutes for or complements of health-related QOL outcome measures. The use of capability in economic evaluations is still under development to better understand the health and wider nonhealth implications of new technologies and public health policies.<sup>3</sup> Nevertheless, the literature suggests that capability measures such as the ICECAP-A could better reflect improvements in well-being, where outcomes extend beyond health. For instance, in the fields of social care, long-term care, or mental health services, standard economic techniques based on health-related QOL(QALYs) would underestimate such gains. Some cost-effectiveness studies use ICECAP-A in addition to the EQ-5D instrument to calculate cost of YFC,<sup>20,21</sup> whereas others also experiment with calculating the cost of a year of sufficient capability.<sup>21</sup> Using capability measures alongside health-related QOL measures in economic evaluations

Figure 2. Utilities of selected capability profiles implied be the Hungarian and UK tariffs.

11111 0	22112 13211 22222 0.248 0.290 0.384	33333	44444
	Utilities using Hungarian tariffs		
	13211 22112 22222 0.290 0.294 0.442 Utilities using UK tariffs	33333 0.849	44444

would also allow to compare interventions/investments between social and healthcare sectors.

In our large-scale study, we confirmed the transferability of the research method and instrument used previously in the United Kingdom to develop tariffs for the ICECAP-A. We also found that the best-worst scaling exercise was feasible for respondents and worked as a good alternative stated preference technique to discrete choice experiment, where respondents might be overwhelmed by the complexity of the task. This positive experience might also encourage further studies that use self-administered online questionnaires instead of an interviewer to guide the respondent. Nonetheless, further standardization of the survey technique and development of a study protocol and a quality control process deserves a consideration to ensure comparability between value sets.

The Hungarian and the UK value sets were broadly comparable; nevertheless, we can observe some relevant differences in values, which may reflect differences in preferences and cultural values across countries. The most relevant was that autonomy was valued relatively more by UK respondents (similarly to the levels of achievement and enjoyment in the United Kingdom), whereas this was clearly the least important attribute for Hungarians. This is consistent with previous evidence on population values and cultural differences.<sup>22</sup> For instance, the UK population tends to agree more with the statement that it is the individual's responsibility to provide for themselves, whereas a relatively larger fraction of the population in Hungary would argue that it is the state's responsibility.<sup>23</sup> Plausibly, in a culture that emphasizes the responsibility of the individual, the capability of being independent should matter more. Similar to the UK study, our tariffs also suggest that people place greater value on improving the capability of those with lower levels of capability,<sup>3</sup> with the caveat that the Hungarian results imply that the largest gains typically occur when moving from the second level of an attribute to its third level (some capability vs a lot of capability), whereas in the United Kingdom, the largest gains occur when moving from no capability to some capability (Fig. 2).

Using a different approach based on experienced utility, Himmler et al<sup>6</sup> estimated different UK weights for attachment and autonomy items than Flynn et al.<sup>3</sup> Because of differences in methodology, results are not directly comparable.

The differences in the UK and the Hungarian value sets highlight the importance of developing and using local tariffs based on local preferences in economic evaluations. Local tariffs lead to different valuations of the same capabilities, which can have significant implications for the results of an economic evaluation. Figure 2 highlights that utility rankings of 2 states (both below sufficient capability) are reversed when using UK tariffs. Hence, different groups might be prioritized for treatment with UK and Hungarian tariffs.

#### Strengths and Limitations

Some strengths and limitations of this study should be mentioned. First, we believe that the best-worst scaling task was feasible for respondents and that data obtained from the exercise are reliable. Overall, the results of the study indicated logical wellbehaved response patterns, with less attractive states consistently receiving lower values (eg, approximately 90% of worst chosen attributes had a level of 1 or 2, whereas 85% of best chosen attributes had a level 3 or 4) consistent with the health-state valuation literature. The distribution of the ESP (see Appendix Figure 1 in Supplemental Materials found at https://doi.org/10.1016/j.jval.2021.06. 011) also shows that complete random responses (which would imply ESP to be distributed around 2) and responses that would attempt to game the survey (implying ESPs close to 8) were not prevalent in the sample. In addition, a relatively low proportion of respondents (8%) totally agreed with the statement that "It was difficult to answer the best-worst scaling exercise."

Second, in this study, although we aimed for representativeness of our samples in terms of gender, age, education, and regional distribution, we could not match the sample for further characteristics that might be relevant for the evaluation of capabilities. Moreover, only respondents living in their own home were invited; hence, institutionalized, homeless, or hospitalized people were not involved.

Although we revealed some relevant country-specific differences compared with the only available UK tariffs, we cannot rule out that some differences were related to sampling issues or other unexplored differences. Nevertheless, both studies used computerassisted personal interviews, targeted the representative sample of the general population (nevertheless, in the UK survey, random selection method was used, and in our survey, quotas were applied, which is a nonprobability selection method), and applied the same design and analytical approach (considering heterogeneity in both preferences and variance scale at the level of the individual respondent), which increases the comparability of results. Similar to the UK study, our approach did not estimate interaction effects.

## **Conclusions**

This article has provided a local Hungarian value set for the ICECAP-A capability well-being measure. This is the first local decision utility-based value set besides the original value set of the UK population. Using comparable methods allowed a comparison of the UK and the Hungarian tariffs and pointed out some relevant differences in preferences, which justifies the need for local tariffs in economic evaluations.

## **Supplemental Material**

Supplementary data associated with this article can be found in the online version at https://doi.org/10.1016/j.jval.2021.06.011.

## Article and Author Information

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